

CURTIS W. FAMILIA

EDUCATION			
	CSU – Sacramento	Accountancy Concentration	Sacramento, CA
	<ul style="list-style-type: none"> • Cumulative GPA of 3.46 • Have required 150 units required to sit for CPA exam • Leadership Position in Beta Alpha Psi (Accounting Honors Fraternity) 		
EXPERIENCE			
	1/16-1/17	Gilbert and Associates, Inc.	Sacramento, CA
	<i>Audit Staff</i>		
	<ul style="list-style-type: none"> • Assisted with the completion of audit engagements for public, non-public and non-profit entities. Ensured proper GAAP accounting principles conformity to opine on financial statements. 		
	6/13-12/13	Farm Fresh to You	Sacramento, CA
	<i>Sacramento Regional Sales Manager</i>		
	<ul style="list-style-type: none"> • Implemented new training and goal tracking business processes to increase sales rep efficiency 		
	11/12-6/13	The Nielsen Company	Sacramento, CA
	<i>Membership Recruiter</i>		
	<ul style="list-style-type: none"> • Ranked 16/337 Recruiters Nationwide within first months of hire • Top ranked Recruiter in Western region. • Promoted within 6 months of hire, on track for Leadership Development Program. 		
	10/08-3/12	Pest Bear	Tampa, FL
	<i>Regional Sales Manager</i>		
	<ul style="list-style-type: none"> • Brought in >\$300,000 in recurring revenue 2011-2012 • Broke record for most sales in 3-month period, single week and single day. May 2011-Jul 2011 • Established three new successful markets including recruiting, training and retention. 		
SKILL HIGHLIGHTS			
	<ul style="list-style-type: none"> • Efficient in IT ranging from MS OS support work experience to MS Excel • Ability to perform in a professional and friendly manner in team environments • Robust mix of real world experience with an emphasis on leadership/communication • Exceptional written communication 		
HOBBIES/INTERESTS			
	<ul style="list-style-type: none"> • Recreational basketball - 1-3 times a week at local outdoor high schools and recreation centers • Acoustic guitar - especially enjoy acoustic blues • Mountain biking - annual trips to Moab, UT 		