

Summary: 7 years of financial service experience, including 4 years operations. Formerly sales, seeking non-sales administration or analytical role. Brokerage, bank, boutique experience.

Skills: investment advice, portfolio administration, securities trading, Excel, Word, public speaking

Experience:

Monroe Personnel Service, LLC & Temptime
Temporary Employee

Since March 2015
San Francisco, CA

- IT Telecom Operations @ Sephora HQ
- Office Coordinator @ Tableau Software, The Presidio Trust
- Conference Staff @ Sales 2.0
- Securities Data Analyst @ Applied Financial Analytics

Merrill Edge
Assistant Vice President, Financial Solutions Advisor

2012 - 2014
Berkeley, CA

- Obtained NFA Series 30, 31, and CA Life & Health Insurance licenses
- Bridged bank-to-brokerage service and face-to-face advice on accounts up to \$250,000
- Sold equity/fixed securities, non-discretionary portfolios, online brokerage, Merrill Lynch
- Presented retirement planning seminars to groups up to 150 people
- Served as licensed advisor for multiple retail branches and as own operations assistant

Charles Schwab & Co., Inc. / Charles Schwab Bank
Client Service Specialist

2011 - 2012
San Ramon, CA

- Obtained FINRA Series 7, NASAA Series 63 licenses
- Supported online brokerage, packaged accounts, and seminars to Mass Affluent clients
- Operations: application approval, ACATs, deposit reconciliation, compliance ad hoc
- Cashiering: check and stock certificate deposits, journals, disbursements, daily reports

Rayner & Haynor Investment Counselors
Portfolio Administrator

2008 - 2011
Mill Valley, CA

- Obtained NASAA Series 65 license
- RIA Operations: Reconciliation, performance servicing for HNW accounts up to \$40MM
- Traded securities using Schwab systems, bond brokers, Bloomberg
- Cost basis, tax returns, proxies, class actions, phones, reports using Advent Axys
- Compliance: Forensic testing, office calendar scheduling, documents, reports
- Supported Owner, President, VPs: client presentations, IT support, newsletter editing

Education: University of California, Berkeley

- Bachelor of Arts in Mass Communications, 2004
- Professional Certificate in Personal Financial Planning (CFP education), 2008

Community:

- Volunteer at SF SPCA, North Berkeley Senior Center, Berkeley Humane
- Member of Human Awareness Institute, Toastmasters International
- Blood Donor, hiker